

## **DIVERSIFIED SERVICES**

For years, CGB has been helping farmers become more efficient producers by managing their two most significant risks: price and yield. **Diversified Services (DS)**, the Crop Insurance and Risk Management Division of CGB, is an industry leader in helping farmers manage risk.

Diversified Services has an office located in Mount Vernon, IN at 1001 East Fourth Street. DS provides local experts that can help market grain as well as provide farmers with the kind of crop insurance that best fits their particular operation.

In today's challenging agribusiness, farmers face more decisions than ever before, and the impact of an incorrect move can be devastating. Grain marketing experts work with farmers to develop disciplined and localized marketing plans, while crop insurance specialists work to understand the benefit of tying that marketing plan to a sound yield assurance program. This approach has made DS the undisputed leader in agricultural risk management.

Diversified Crop Insurance Services provides administrative, marketing, and adjusting services for the federal crop insurance program. These programs are underwritten by and are maintained by the USDA's Risk Management Agency.

Our roots run deep in risk management and we understand better than most companies that it is not enough to simply sell a farmer a policy. We provide captive and independent agents with unique tools to help farmers recognize the opportunities within each policy. In addition, we help agents show how to integrate those policies with grain marketing programs to form a comprehensive risk management program.

For specific information & questions, contact:

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